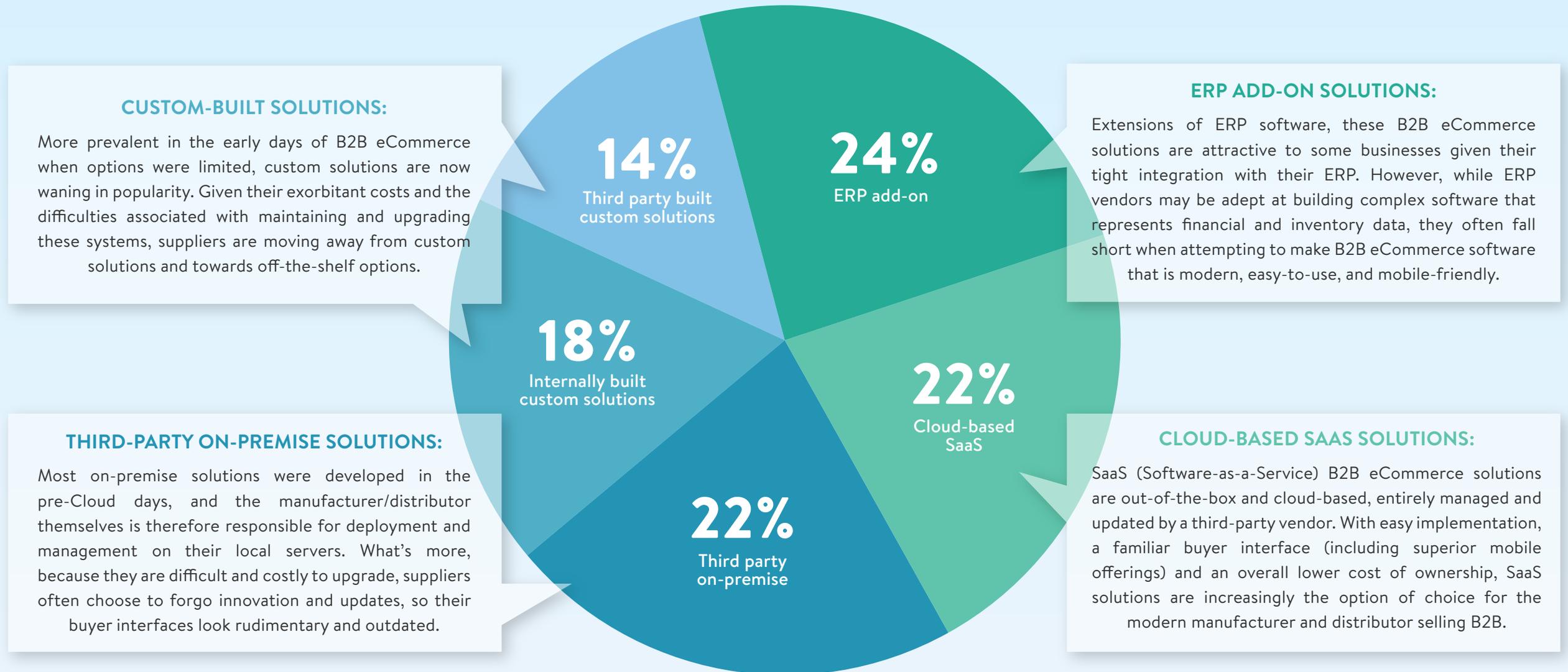


B2B ECOMMERCE SOLUTIONS: WHAT ARE YOUR OPTIONS?

According to the [2018 Manufacturing & Distribution Sales and Technology Survey Report](#), the majority of manufacturers and distributors now have online ordering in place. Given that B2B eCommerce solutions come in different shapes and sizes, from custom solutions and ERP extensions to SaaS (Software-as-a-Service), choosing the option that works best for your business may feel like a daunting task.

Here's a breakdown of today's most common B2B eCommerce solutions, according to survey data:



To learn more about the different types of B2B eCommerce solutions on the market and why cloud-based Software-as-a-Service solutions are increasingly becoming the solutions of choice, contact Handshake today at info@handshake.com or [855-532-9044](tel:+16464342553) (+1-646-434-2553 intl).